

# EQUTIVLINE MORTGAGE INVESTMENT CORPORATION



EquityLineFinancial.com

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#### **EQUITYLINE GROUP OF COMPANIES**

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BROKERAGE # 12570 | ADMIN # 13068



# **ABOUT EQUITYLINE MIC**

*EquityLine Mortgage Investment Corp. (EquityLine MIC)* is a Canadian company located in the Greater Toronto Area (GTA) of Ontario. It was founded by the principals of EquityLine Financial Services Corp. an Ontario based mortgage broker formed in 2014. The Founders and Management of the Corporation have extensive knowledge of the Canadian real estate and mortgage industries.

The primary focus of the Corporation's investments are prime urban 1st and 2nd residential mortgages in the urban Southern Ontario region of Canada. The Corporation does not fund distressed borrowers.

The foundation of the Corporation's success is a plan based on:

- Deep knowledge of targeted real estate market enabling the identification of attractive mortgage opportunities
- The rate of return for investors that is appealing and dependable
- · Short duration residential mortgages in a targeted geographic area
- Investor redemption strategies that are easy to trigger and implement
- A realistic risk mitigation profile that is understandable and credible
- A strong and active Board that is heavily weighted with independent directors. The Board and Corporate managers have significant experience in many areas of the financial services industry

# **FIXED RETURN SHARES**

Shares in the Corporation provide an 8% fixed return, paid monthly, to both Series A Preferred Shares and Series B Preferred Shares shareholders.

- The Series A Preferred Shares trade on the Jamaican Stock Exchange (JSE: ELMIC)
- The Series B and Series H Preferred Shares are not listed on a securities exchange and are considered restricted securities available from exempt market dealers in the Canadian private capital markets

The Series B and H Preferred Shares are subject to restrictions respecting transferability and resale, including a restriction that no shareholder can trade the shares before the date that is four months and a day after the date the Corporation becomes a reporting issuer in any province or territory of Canada.

The Corporation is not a reporting issuer in any province or territory of Canada, and therefore the Series B Preferred Shares are subject to an indefinite hold period. They cannot be traded but they can be redeemed under the terms of our redemption policy as described in the Offering Memorandum. The Series B Preferred Shares are only available to qualified investors through Exempt Market Dealers.

# **MEET OUR TEAM**

#### **Management Team**



## Sergiy Shchavyelyev

#### President and Chief Executive Officer; Director

Mr. Shchavyelyev is the CEO and Founder of the EquityLine Mortgage Investment Corp. and VeleV Capital., EquityLine MIC is publicly traded corporation on the Jamaica Stock Exchange. Mr. Shchavyelyev graduated from Harvard Business School in Financial Accounting and holds a Masters of Law Degree. Mr. Shchavyelyev currently manages over \$80 million in both funds and development projects. Mr. Shchavyelyev is a real estate developer and mortgage broker, with extensive lending and financial experience in real estate assets. Mr. Shchavyelyev has a track record of closing and redeveloping multi-million dollar transactions in the real estate industry. He owns, a family operated real estate brokerage in Toronto, Canada. Mr. Shchavyelyev has been an active real estate broker from 2006 and mortgage specialist since 2008. Prior to working as a real estate broker, lender and re-developer, Mr. Shchavyelyev worked in a small claims court and land registry office as a paralegal for over two years. He joined his family real estate business where he was involved in residential and commercial developments, condo sites, custom built dwellings, apartment buildings and multi-million dollar commercial real estate projects. As at the date hereof, Mr. Shchavyelyev has completed over \$600 million in real estate transactions.



## **Robert C. Kay**

#### Executive Vice President; Director

Robert C. Kay is a seasoned Corporate Director and Business Advisor. He combines business and legal skills with extensive experience in international commerce to develop and assess complex strategies with governments and multinational companies. Robert has served as a Corporate Director in both privately held and publicly listed companies, serving on Governance, Audit, and Strategy Committees. He is currently Chairman, Advisory Board of Migao Group; Corporate Director of: EquityLine Investment Corp, Baycrest Geriatric Health Care & Research Centre for Aging and the Brain, and the Royal Canadian Military Institute. Notable governance roles have included: Chairman-Canadian Commercial Corporation; Vice Chairman & Lead Director-Migao Corporation; Chairman-Migao Special Committee for Going Private; Chairman-Swiss/Canadian Chamber of Commerce; Director in Residence-Institute of Corporate Directors; Board Director-Changfeng Energy Inc; Board Director-American Chamber of Commerce (Ontario Council).



## Sergiy Przhebelskyy

#### Chief Operating Officer; Director

Sergiy Przhebelskyy is the Chief Operating Officer of EquityLine Mortgage Investment Corporation. Mr. Przhebelskyy brings a wealth of experience from the banking sector being with TD and The National Bank of Canada for over 7 years in financial sector. He has moved to mortgage broker channel and has been in alternative mortgage lending including private mortgage financing since 2007. Sergiy has completed more than \$200 million dollars in residential mortgage transactions over his career as a mortgage specialist. Mr. Przhebelskyy is involved in daily operations of underwriting, deal compliance, administration, and office management. He has an excellent knowledge of real estate sector, appraisals reports, mortgage structuring and funding processes.



#### **Arthur Smelyansky**

#### Chief Portfolio Officer; Manager

Mr. Arthur Smelyansky is the Chief Portfolio Officer of the Corporation and the Manager. He currently serves as the Chief Executive Officer and Portfolio Manager at Maccabi Capital Management LLC and is a Portfolio Manager, Hedge Fund Trader and Co-Founder of Maccabi Equity Income Fund. Mr. Smelyansky was the Senior Analyst and Trader at Bonello Holdings Inc., located in Toronto, Canada, from September 2012 to January 2018. During his tenure at Bonello Holding, the company improved investment returns from 6% to 9.71%. Mr. Smelyansky's responsibilities ranged from credit analysis and research for the entire portfolio to the direct management of a book of assets worth almost \$40 million. Mr. Smelyansky's specialty is in options trading, and using derivatives to preserve capital and lower portfolio volatility.

## Roman Raskin

#### **Chief Financial Officer**

Mr. Raskin is Chief Financial Officer of the EquityLine Mortgage Investment Corporation and VeleV Capital, with over 15 years of experience servicing local and international clients. Mr. Raskin is the founder and principal of Raskin & Associates Chartered Professional Accountants, an accounting firm located in Toronto providing accounting and assurance, taxation and business advisory services. Prior to Rasking and Associates, Mr Raskin held various accounting, audit and advisory roles at Crowe Soberman LLP, Williams & Partners LLP, G7G Partnership LLP and Sloan Partners. Mr Raskin is a Chartered Professional Accountant in Canada who takes pride in his work and offers personal commitment, strategy and unique foresight.



## **Mark Simone**

#### Vice President, Business Development

Mark Simone is a business executive with extensive C-Suite experience in the development and management of businesses in the insurance, finance and medical sectors. He has held senior positions with Medipac International, Canadian Snowbird Association, Ontario Health Clinics and, most recently, Pinnacle Wealth Brokers. Mark has developed sales and marketing programs and has personally managed large-scale consumer and trade shows. He has a passion and talent for developing strategic relations and maintaining a mutual success path for all stakeholders.



# Stephen Clarke

#### Vice President, Marketing; Director

Stephen Clarke (Vice President, Marketing, Director) is an executive leader with over 30 years experience in the marketing and sales areas in wealth management. His significant depth in regulatory environments including the Investment Industry Regulatory Organization of Canada (IIROC), the Mutual Fund Dealers Association (MFDA), the Financial Services Regulatory Authority (FSRA) and the role of Exempt Market Dealers as regulated by the Ontario Securities Commission. He has an Honours Bachelor of Commerce and a Masters of Business Administration from McMaster University.

## Earl Chapman

#### International Business Development of the MIC

Earl Chapman has worked since 2000 as a business development consultant and presently represents the Jamaica Stock Exchange in North America. E. Chapman Group Inc., assists the Jamaica Stock Exchange in Canada in sourcing companies to list on the Jamaica Stock Exchange and to cross-list Jamaican companies on Canadian exchanges. As well, Earl develops strategies for Chinese and Jamaican companies interested in doing business in Canada and worldwide, through extensive knowledge of government processes and a strong network of government contacts. He has knowledge in market shifts, strategic operations planning and a step by step guidance to success.



# **Q2** REPORT **Independent Directors**





## **Ungad Chadda**

#### Independent Director

Ungad Chadda was Senior Vice President of TMX Group, parent company of Toronto Stock Exchange and Enterprise Head of Corporate Strategy, Development and External Affairs. He was responsible for building and maintaining the TMX Group investor base as well as supporting its public interest mandate and strategies to grow as a company. Ungad joined TMX Group in 1997. Since then he has held progressively senior roles, including: Director of Listings, TSX Venture Exchange; Chief Operating Officer, TSX Venture Exchange; Vice President, Business Development, Toronto Stock Exchange and TSX Venture Exchange, Senior Vice President, Toronto Stock Exchange and President, Capital Formation.

## **Donald Hathaway**

#### Independent Director, Chair of the Governance Committee

Don Hathaway has spent over forty years executing leadership roles in diverse business, academic and government settings. He has been a business CEO, a senior partner in two major international consultancies and a corporate director on multiple boards while accumulating expertise in strategy, finance, risk management, marketing and corporate governance. Some of Don's previous experience included: Director at SLM Logistics (TSX-V: SEL); Chair at Atlantis Systems Corp (TSX-AIQ); Chair at Neotel International (TSX – NIT); Director at American Railway Systems, (NASDQ – OTC).



## **Eric Klein**

#### Independent Director, Chair of the Audit Committee

Mr. Klein is currently President of Klein Valuation Services Inc., a firm that focuses on business strategy, complex mergers, acquisitions, divestitures and financings for midsized Canadian corporations. With more than 30 years of experience, he focuses on providing results-driven corporate finance advisory services for mid-market Canadian companies. Recently, Mr Klein was a senior executive with a Canadian public financial institution. Prior to that Mr. Klein was the founder and Managing Director of the Corporate Finance, Valuations & Transaction practice of Farber Financial Group. Mr. Klein holds designations as a Chartered Public Accountant and Chartered Business



## Mark Korol

#### Independent Director; Chair of the Compensation Committee

Mark Korol has over 20 years' experience as a chief financial officer in a variety of industries, including 7 years of public company experience at Zenon Environmental, CDI Education Corp., and most recently, Char Technologies. He has spent the last 2 years at the Arturos Group, an international vertically integrated hospitality business with 2,000 employees and prior to that 12 years with the Xela Group of Companies. He has experience at National Bank Financial as a Research Analyst. Mark is a Chartered Financial Analyst (CFA) and a Certified Public Accountant (CPA). Mark is also a Certified Fraud Examiner (CFE) and Accredited Business Valuator (ABV) and holds the Institute of Corporate Directors designation (ICD.D).



## Willie Handler

#### Independent Director

Willie Handler has 28 years of experience in the insurance sector with 20 years working on insurance regulatory policy with the Financial Services Commission of Ontario and 8 years operating his own consulting business. He has provided strategic advice to a wide range of clients who dealing with an evolving regulatory environment. He holds a Bachelor of Science from the University of Toronto, a Master in Health Administration from the Fox School of Business at Temple University and a Master in Public Administration from the Schulich School of Business at York University.

# Stability Predictability Diversification



# Management's Discussion and Analysis

For the six months ended June 30, 2020

# **FORWARD-LOOKING STATEMENTS**

# ADVISORY

he terms, the "Company", "we", "us" and "our" in the following Management Discussion & Analysis ("MD&A") refer to EquityLine Mortgage Investment Corporation. (the "Company"). This MD&A may contain forward-looking statements relating to anticipated future events, results, circumstances, performance or expectations that are not historical facts but instead represent our beliefs regarding future events. These statements are typically identified by expressions like "believe", "expects", "anticipates", "would", "will", "intends", "projected", "in our opinion" and other similar expressions. By their nature, forward-looking statements require us to make assumptions which include, among other things, that (i) the Company will have sufficient capital under management to effect its investment strategies and pay its targeted dividends to shareholders, (ii) the investment strategies will produce the results intended by the manager, (iii) the markets will react and perform in a manner consistent with the investment strategies and (iv) the Company is able to invest in mortgages of a quality that will generate returns that meet and/or exceed the Company's targeted investment returns.

Forward-looking statements are subject to inherent risks and uncertainties. There is significant risk that predictions and other forward-looking statements will prove not to be accurate. We caution readers of this MD&A not to place undue reliance on our forwardlooking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed or implied in the forward-looking statements. Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including but not limited to, general market conditions, interest rates, regulatory and statutory developments, the effects of competition in areas that the Company may invest in and the risks detailed from time to time in the Company's public disclosures.

We caution that the foregoing list of factors is not exhaustive and that when relying on forward-looking statements to make decisions with respect to investing in the Company, investors and others should carefully consider these factors, as well as other uncertainties and potential events and the inherent uncertainty of forward-looking statements. Due to the potential impact of these factors, the Company and Equity Line Services Corporation. (the "Manager") do not undertake, and specifically disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.

This MD&A is dated August 11th, 2020. Disclosure contained in this MD&A is current to that date, unless otherwise noted.

# **BUSINESS OVERVIEW**



quityLine Mortgage Investment Corporation's objective is to provide shortterm financing to borrowers that are not well served by the commercial banks. Borrowers use short-term mortgages to bridge a short-term financing need. These short-term "bridge" mortgages are typically repaid with the proceeds of traditional bank mortgages (lower cost and longer-term debt). The Company focuses primarily on lending against residential real estate properties.

The Company is, and intends to continue to be, qualified as a mortgage investment corporation ("MIC") as defined under Section 130.1(6) of the Income Tax Act (Canada) ("ITA").

# **BASIS OF PRESENTATION**

This MD&A has been prepared to provide information about the financial results of the Company for the six months ended June 30, 2020. This MD&A should be read in conjunction with the unaudited interim financial statements for the six months ended June 30, 2020 and 2019, which are prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

The functional and reporting currency of the Company is Canadian dollars.

Please note, the interim (unaudited) three-month and six-month statements of loss and comprehensive income for the period ended June 30, 2019 that were presented on August 4, 2019 were adjusted to conform with the presentation and disclosure of accounting policies adopted for the audited December 31, 2019 financial statements. As a result, the comparative figures included under this MD&A have therefore been adjusted appropriately for presentation purposes.

# **SIGNIFICANT EVENTS**

# **COVID-19 UPDATE**

The Company's operations could be significantly adversely affected by the financial and economic effects of a global pandemic of a contagious disease.

The Company cannot accurately predict the impact COVID-19 will have on its operations and the ability of others to meet their obligations with the Company. In addition, the outbreak of this contagious disease has resulted in a widespread health crisis that could adversely affect the economies and financial markets of many countries, resulting in a prolonged economic downturn that could materially affect the Company's operations and the ability of its borrowers to repay their debt.

For Q2 2020, COVID-19 has had a minimal impact on the Company's income as shown by the fact that there were no defaults or dishonoured cheques on its mortgage loan portfolio. Furthermore, the Company did not receive any requests to defer mortgage payments as of the date of this MD&A. Given the current situation, the Company is still expecting positive operating cash results and scheduled distributions to all its shareholders for the foreseeable future. While the precise impact of the COVID-19 pandemic remains unknown, it has introduced uncertainty and volatility in global markets and economies. The Company is monitoring developments and has prepared for impacts related to COVID19. EquityLine has put in place a comprehensive pandemic and business continuity plan that helps to ensure its readiness to appropriately address and mitigate business risks and impacts to investors and borrowers.

## RECENT DEVELOPMENTS AND OUTLOOK (as of June 30, 2020)



As of June 30, 2020, the Corporation held **32 residential mortgages** 



As of June 30, 2020, the Corporation held **1 commercial mortgage** 



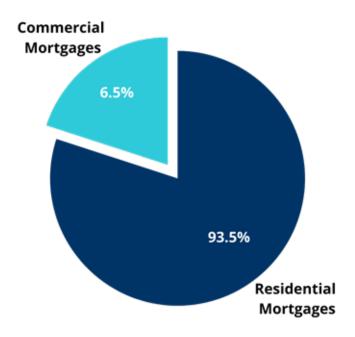
These mortgages yield an **average 11.34% return** for the past quarter

# **PORTFOLIO ACTIVITY**

During Q2 2020, the Company funded 9 new mortgages totaling \$4,265,000. Regulatory changes, including the B20 guidelines, have resulted in most residentialfocused lenders tightening up on income qualification hence forcing borrowers to private lenders as a result of increased difficulty qualifying for institutional loans. This has shown a large increase in demand for more private mortgage products nationwide.

The portfolio is heavily weighted towards Canada's largest province(s). Currently, 100% of the portfolio is invested in Ontario's prime urban markets that generally experience better real estate liquidity and demand dynamics in periods of uncertainty and thus offer a better risk profile.

## MORTGAGES DEALS FUNDED (IN VALUE) FOR THE THREE MONTHS ENDED ON JUNE 30, 2020

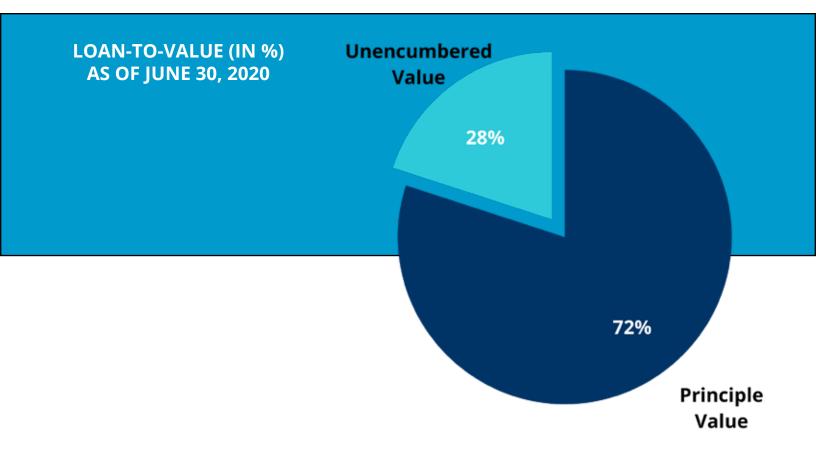


## MORTGAGE AVERAGE RETURN (as of June 30, 2020)

During Q2 2020, the Company earned \$256,626 (2019- \$214,853) of interest income on net mortgage investments while the weighted average interest rate on net mortgage investments for the three months ended June 30, 2020 was 11.34%.

# LOAN-TO-VALUE (LTV) OF PORTFOLIO

The Company strengthened its balance sheet with the completion of a successful JSE public offering in fiscal 2019. The funds were invested in a high-quality mortgage portfolio. This portfolio of mortgages as at June 30th, 2020, 2020 had an average loan-to-value of 72%.



# **EXPENSES**

### **Management Fees**

The management fee expense is equal to 1% per annum of the gross mortgage investments of the Company, calculated and paid monthly in arrears. Gross mortgage investments are defined as the total mortgage investments of the Company less unearned revenue. For the three months ended June 30, 2020, the Company incurred management fees of \$49,589 (2019 - \$31,378).

## **General and Administrative**

For the three months ended March 31, 2020, the Company incurred general and administrative expenses of \$12,277 (2019– \$5,093). General and administrative expenses consist of listing fees, fees paid on custodial services, and other operating costs relating to the administration of the mortgage portfolio.

# **HIGHLIGHTS OF FINANCIAL PERFORMANCE**

The Company ended the second quarter of 2020 with a six-month net loss and comprehensive loss of \$582,895. (2019– net loss of \$316,154).

To conform to the presentation and disclosure of accounting policies adopted for the audited December 31, 2019 financial statements, there are significant losses incurred for the current quarter and the six month period; however, the losses alone are not reflective of the Company's results of operations as it includes the substantial distributions made to holders of the Series A Preferred shares.

Specifically, the Company has determined that Series A Preferred share should be classified as a debt instrument under IFRS accounting standards. As such, the presentation of the Series A Preferred shares were reclassified from an equity classification to a debt instrument because of its redeemable feature as well as its promise to pay a fixed dividend. In turn, the dividend paid on those outstanding preferred shares has been classified as interest expense which was the major factor of the significant loss.

An excerpt from the Interim Statement of Loss and Comprehensive Income for June 30, 2020 and December 31, 2019 is as follows:

	JUN-30 2020	DEC-31 2019
MORTGAGE INTEREST INCOME	\$ 487,562	\$ 752,690
OPERATING EXPENSES	(501,881)	(645,785)
OTHER FINANCING EXPENSES	(109,806)	(163,773)
NET INCOME	(124,125)	(56,868)
ACCRETION OF TRANSACTIONS COSTS	(142,774)	(237,973)
DISTRIBUTION TO SHAREHOLDERS OF SERIES A		
PREFERRED SHARES	(292,978)	(541,192)
NET LOSS AND COMPREHENSIVE INCOME	\$ (559,877)	\$ (836,033)

IFRS accounting standards require that capital issued with a redemption option are required to be reported as a liability, costs associated with the issuance of same capital are amortized over the expected redemption period. As such, Series A redeemable Preferred shares have been classified as a long-term liability. Dividends paid on those shares are recorded as expenses and associated transaction related expenses are recorded as accretion of transaction.

# **SHAREHOLDERS' EQUITY**

# SERIES A REDEEMABLE PREFERRED SHARES

The Company is authorized to issue an unlimited number of *Series A Redeemable Preferred Shares*. Holders of Series A Redeemable Preferred Shares are entitled to receive dividends as declared by the Company's Board of Directors.

On January 18, 2019, the Company completed a public offering of 2,683,400 Series A Redeemable Preferred Shares for total net proceeds of *\$6,480,844* expressed in Canadian dollars.

# DIVIDENDS

The Company intends to pay dividends to holders of Series A Redeemable Preferred Shares monthly within 15 days following the end of each month. For the three-months ended June 30, 2020, the Company distributed \$292,978 or \$0.05 CAD per Series A Redeemable Preferred Share. (2019 - \$237,774, or \$0.03 CAD per Series A Preferred Share).

# \$6,480,844 total net proceeds

As at June 30, 2020, advances to EquityLine Services Corporation (the Manager) totaled \$186,333 (2019 – \$197,474). These advances are non-interest bearing and are due on demand. The Company and the Manager are related by virtue of common ownership in Management.

As at June 30, 2020, included in "due from related parties" is an amount of \$210,084 which is comprised of cash held in trust by the Manager who is the Company's mortgage servicing and administration provider. The nature of the cash balance held in trust relates to mortgage funding holdbacks and prepaid mortgage interest received from various borrowers. There is an aggregate amount of \$23,751 due to related parties that is netted in the "due from related parties" balance as at June 30, 2020.

#### **OUTSTANDING SHARE DATA**

As at June 30, 2020, the Company's authorized capital consists of an unlimited number of common shares, of which 200 are issued and outstanding, and an unlimited number of Series A Preferred Shares, of which 2,683,400 are issued and outstanding.

The Company has also authorized an unlimited number of Series B and H non-voting shares, of which nil are issued and outstanding.



# **CAPITAL STRUCTURE AND LIQUIDITY**

# **CAPITAL STRUCTURE**

The Company manages its capital structure in order to support ongoing operations while focusing on its primary objectives of preserving shareholder capital and generating a stable monthly cash dividend to its shareholders. The Company believes that the conservative amount of structural leverage gained from the debentures is accretive to net earnings and appropriate for the risk/reward profile of the business. The Company anticipates meeting all its contractual liabilities (described below) using its mix of capital structure and cash flow from its operating activities.

The Company reviews its capital structure on an ongoing basis and adjusts its capital structure in response to mortgage investment opportunities, considering the availability of capital and anticipated changes in general economic conditions.

# LIQUIDITY

Access to liquidity is an important element of the Company as it allows the Company to implement its investment strategy and facilitate growth. The Company is, and intends to continue to be, qualified as a MIC as defined under Section 130.1(6) of the ITA and, as a result, is required to distribute not less than 100% of the taxable income of the Company to its shareholders.

The Company manages its liquidity position through various sources of cash flows including cash generated from operations and the issuance of financial instruments and borrowing activities to fund its mortgage investments and other working capital needs. As at June 30, 2020, the Company is in compliance with its loan agreements and expects to remain in compliance going forward. The Company routinely forecasts cash flow sources and requirements, including unadvanced commitments, to ensure cash is efficiently and effectively utilized based on its opportunities and financial limitations.

# CORPORATE GOVERNANCE AND BOARD COMMITTEES

# **CORPORATE GOVERNANCE POLICY**

The Company has developed a governance framework of procedures and controls in alignment with applicable securities laws. The Company's Governance Policy can be found at <u>equitylinefinancial.com/documents.</u>



# **BOARD COMMITTEES**

The Company's Board has established the following Board Committees:

- 1) **EquityLine MIC Governance Committee** Chaired by: Independent Director Don Hathaway
- 2) EquityLine MIC Audit Committee Chaired by: Independent Director Eric Klein
- 3) **EquityLine MIC Compensation Committee** Chaired by: Independent Director Mark Korol

# Stability Predictability Diversification



# Interim Unaudited Financial Statements

For the Three Months And Six Month Periods Ended June 30, 2020 and June

# **INDEX TO INTERIM UNAUDITED FINANCIAL STATEMENTS**

Three Months And Six Month Periods Ended June 30, 2020 and June 30, 2019

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#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

#### Interim Unaudited Statement of Financial Position

#### As at

#### (Unaudited)

		June 30 2020	L	December 31 2019
ASSETS				
CURRENT Cash Mortgage investments (Note 4) Amounts receivable Prepaid expenses Due from related parties (Note 6)	\$ <u>\$</u>	250,236 9,967,487 - 13,860 <u>186,333</u> 10,417,916	\$	193,556 7,785,878 28,280 - 197,474 8,205,188
LIABILITIES AND SHAREHOLDERS' DEFICIENCY				
CURRENT Accounts payable Withholding taxes payable Distributions payable (Note 8) Interest payable Prepaid mortgage interest Debentures (Note 7)	\$	116,525 9,994 179,615 25,417 81,532 -	\$	164,736 61,492 53,027 10,721 170,259 2,100,000
		413,083		2,560,235
LONG TERM DEBENTURES (Note 7)		4,800,000		-
SERIES A REDEEMABLE PREFERRED SHARES (Note 8)	_	6,623,619		6,480,844
	_	11,836,702		9,041,079
SHAREHOLDERS' DEFICIENCY Share capital <i>(Note 8)</i> Deficit	_	200 (1,418,986)		200 (836,091)
	_	(1,418,786)		(835,891)
	\$	10,417,916	\$	8,205,188
CONTINGENT LIABILITY (Note 11)				
SUBSEQUENT EVENTS (Note 15)				
ON BEHALF OF THE BOARD				

Sergiy Shchavyelyev

President and Chief Executive Officer; Director

Sergiy Przhebelskyy Chief Operating Officer; Director

# Q2 REPORT -----

### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Interim Unaudited Statement of Loss and Comprehensive Income

		(Unaud	dited,	)			
		ree months ended April 1 to <i>June 30</i> 2020	Three months ended April 1 to <i>June 30</i> 2019		Six months ended January 1 to <i>June 30</i> 2020		Six months ended nuary 1 to <i>June 30</i> 2019
MORTGAGE INTEREST INCOME	\$	256,626	\$	216,007	\$	487,562	\$ 296,671
EXPENSES							
Professional fees		161,781		55,310		179,346	72,005
Advertising and promotion		78,433		2,833		110,193	24,369
Consulting fees		34,616		-		73,314	650
Management fees		25,715		20,468		49,589	31,378
Director fees		15,000		11,500		25,000	51,500
Referral fees		14,975		1,000		14,975	1,000
Provision for mortgage investment losses		10,000				20,000	
General and administrative		5,314		4,737		12,277	5,609
Insurance		2,903		2,957		5,805	5,913
Travel		-		7,000		11,382	16,766
Initial listing fee		-		-		-	19,210
	_	348,737		105,805		501,881	228,400
NET INCOME (LOSS)		(92,111)		110,202		(14,319)	68,271
FINANCE EXPENSES							
Realized foreign exchange gain (loss)		(29,068)		(17,316)		(4,168)	(2,954)
Unrealized foreign exchange gain (loss)		-		22,309		(18,850)	26,478
Accretion of transaction costs		(71,387)		(71,392)		(142,774)	(95,189)
Interest and bank charges		(64,019)		(53,895)		(109,806)	(68,779)
Distributions to shareholders of Series A redeemable preferred shares		(146,861)		(143,308)		(292,978)	(237,774)
NET LOSS AND COMPREHENSIVE LOSS							
FOR THE PERIOD	\$	(403,446)	\$	(153,400)	\$	(582,895)	\$ (309,947)
Loss per share (Note 10)	\$	(0.15)	\$	(0.06)	\$	(0.22)	\$ (0.12)

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

#### Interim Unaudited Statement of Deficit

(Unaudited)								
	Three months ended <i>Jun</i> e 30 2020	Three months ended June 30 2019	Six months ended <i>June 30</i> 2020	Six months ended <i>June 30</i> 2019				
DEFICIT - BEGINNING OF PERIOD	\$ (1,015,540)	\$ (156,601)	\$ (836,091)	\$ (54)				
NET INCOME (LOSS)	(403,446)	(153,400)	(582,895)	(309,947)				

(310,001) \$ (1,418,986)

\$ (1,418,986) \$

**DEFICIT - END OF PERIOD** 

(310,001)

\$

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

#### Interim Unaudited Statement of Cash Flow

	Three Month ended April 1 to June 30 2020	Three Month ended April 1 to <i>June 30</i> 2019		Six months ended January 1 to <i>June 30</i> 2020		Six months ended anuary 1 to <i>June 30</i> 2019
OPERATING ACTIVITIES						
Net loss Item not affecting cash: Accretion of transaction	\$ (403,446)	\$	(153,400)	\$	(582,895)	\$ (309,947)
costs	71,387		71,392		142,774	95,189
	(332,059)		(82,008)		(440,121)	(214,758)
Changes in non-cash working ca	pital:					
Accounts payable	56,333		20,853		(48,208)	38,081
Withholding taxes payable	(1,011)		(2,522)		(51,498)	11,767
Prepaid mortgage interest	(114,275)		(46,265)		(88,727)	203,106
Prepaid expenses	6,930		4,652		(13,861)	(9,303)
Amounts receivable	329,938		-		97,709	-
Interest payable	12,158		-		14,695	12,524
Management fees payable	-		20,468		-	31,378
Other assets	-		24,855		-	(296,568)
Distributions payable	103,428		9,261		126,588	 42,772
	393,501		31,302		36,698	33,757
Cash flow from (used by) operating activities	61,442		(50,706)		(403,423)	(181,001)
operaning continues			(00):00/		(100)120/	()
INVESTING ACTIVITY Funding of mortgage investments	(1,059,637)		(232,499)		(2,251,037)	(8,185,315)
investments	(1,059,057)		(232,499)		(2,251,057)	 (0,105,515
Cash flow used by investing activity	(1,059,637)		(232,499)		(2,251,037)	(8,185,315)
EINANCING ACTIVITIES						
FINANCING ACTIVITIES Advances from (to) related						
parties	(26,781)		(16,226)		11,131	17,411
Net proceeds from	(20,701)		(10,220)		11,101	17,411
issuance of stock	-		-		-	6,199,133
Net proceeds from						0,100,100
issuance of convertible						
debentures	1,000,000		-		2,700,000	2,600,000
Cash flow from (used by)						
financing activities	973,219		(16,226)		2,711,131	8,816,544
INCREASE (DECREASE) IN CASH FLOW	(24.976)		(200 421)		56 671	450 228
CASH FLOW	(24,976)		(299,431)		56,671	450,228
Cash - beginning of period	275,212		749,659		193,565	-
CASH - END OF PERIOD	\$ 250,236	\$	450,228	\$	250,236	\$ 450,228

The accompanying notes form an integral part of these financial statements.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### 1. Nature of business

EquityLine Mortgage Investment Corporation (the "Company") is a mortgage investment corporation domiciled in Canada. The Company is incorporated under the laws of the Province of Ontario. The registered office of the Company is Suite 338 - 550 Highway 7 Avenue East, Richmond Hill, Ontario L4B 3Z4. The Series A preference shares of the Company are listed on the Jamaica Stock Exchange (JSE) under the symbol "ELMIC".

The investment objective of the Company is to acquire mortgages and maintain a portfolio of mortgages consisting primarily of residential Non-Conventional Mortgages and Alt-A Mortgages that generates attractive returns relative to risk in order to permit the Corporation to pay dividends to its shareholders.

#### 2. Basis of presentation

#### Statement of compliance

These unaudited financial statements of the Company have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

The unaudited interim financial statements were approved by the Board of Directors on August 11, 2020.

#### Basis of measurement

The unaudited interim financial statements have been prepared on the historical cost basis, except for financial instruments classified as fair value through profit or loss ("FVTPL") which are measured at fair value at each reporting date.

#### Functional and presentation currency

The unaudited interim financial statements are presented in Canadian dollars, which is the Company's functional currency.

#### Critical accounting estimates, assumptions and judgments

In the preparation of these unaudited interim financial statements, EquityLine Services Corporation (the "Manager") has made judgments, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses.

In making estimates, the Manager relies on external information and observable conditions where possible, supplemented by internal analysis as required. There are no known trends, commitments, events or uncertainties that the Manager believes will materially affect the methodology or assumptions utilized in making those estimates and judgments in these unaudited interim financial statements. The significant estimates and judgments used in determining the recorded amount for assets and liabilities in the statements are as follows:

Q2 REPORT -

#### 2. Basis of presentation (continued)

#### Classification of mortgage investments

Mortgage investments are classified based on the business model for managing assets and the contractual cash flow characteristics of the asset. The Manager exercises judgment in determining both the business model for managing the assets and whether cash flows of the asset comprise solely payments of interest.

#### Provision for impairment

The most significant estimates that the Company is required to make relate to the impairment of the investments (Note 4). These estimates include assumptions regarding local real estate market conditions, interest rates and the availability of credit, cost and terms of financing, the impact of present or future legislation or regulation, prior encumbrances, adverse changes in the payment status of borrowers, and other factors affecting the investments and underlying security of the investments. These assumptions are limited by the availability of reliable comparable data, economic uncertainty, ongoing geopolitical concerns, and the uncertainty of predictions concerning future events. Accordingly, by their nature, estimates of impairment are subjective and do not necessarily result in precise determinations of the actual outcome. Should the underlying assumptions change, the estimated fair value could vary by a material amount.

Classification of investment portfolio - Investment portfolio is classified based on the assessment of business model and the cash flow of the investments. The Company exercises judgment in determining the classification of loans in the investment portfolio into measurement categories (Note 3).

#### Measurement of expected credit loss

The determination of allowance for credit losses takes into account different factors and varies by nature of investment. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which would require an increase or decrease in the allowance of credit risk (Note 4).

**Q2** REPORT -

#### 2. Basis of presentation (continued)

#### Measurement of fair values

The Company's accounting policies and disclosures require the measurement of fair values for both financial and non-financial assets and liabilities.

When measuring the fair value of an asset or liability, the Company uses market observable data where possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset orliability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The Manager reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or appraisals are used to measure fair values, the Manager will assess the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of IFRS, including the level in the fair value hierarchy in which such valuations should be classified.

#### The impact of COVID-19

The Manager exercises judgment in determining the impact this pandemic disease may have to the Company. Note 15 of the financial statements discusses how the pandemic could further affect the Company's operations.

#### 3. Summary of significant accounting policies

#### (a) Cash and cash equivalents

The Company considers highly liquid investments with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value to be cash equivalents. Cash and cash equivalents are classified and measured at amortized cost.

Q2 REPORT -

#### 3. Summary of significant accounting policies (continued)

#### (b) Mortgage investments

Mortgage investments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the mortgage investments are measured at amortized cost using the effective interest method, less any impairment losses. Mortgage investments are assessed on each reporting date to determine whether there is objective evidence of impairment.

A financial asset is considered to be impaired only if objective evidence indicates that one or more loss events have occurred after its initial recognition that have a negative effect on the estimated future cash flows of that asset. The estimation of future cash flows includes assumptions about local real estate market conditions, market interest rates, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairment are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimated future cash flows could vary materially.

The Company considers evidence of impairment for mortgage investments at both a specific asset and collective level. All individually significant mortgage investments are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but is not yet identifiable at an individual mortgage level. Mortgage investments that are not individually significant are collectively assessed for impairment by grouping together mortgage investments with similar risk characteristics.

#### (c) Debentures

The debentures are repayable in cash on maturity and as a result classified as a liability. Debentures that are due within the fiscal year are classified as current liabilities.

#### (d) Mortgage interest income

Interest and other income includes interest earned on the Company's mortgage investments and interest earned on cash and cash equivalents. Interest income earned on mortgage and other investments is accounted for using the effective interest rate method.

#### (e) Income taxes

The Company is a mortgage investment corporation ("MIC") pursuant to the Income Tax Act (Canada). As such, the Company is entitled to deduct from its taxable income dividends paid to shareholders during the year or within 90 days of the end of the year to the extent the dividends were not deducted previously. The Company intends to maintain its status as a MIC and intends to distribute sufficient dividends in the year and in future years to ensure that the Company is not subject to income taxes. Accordingly, for financial statement reporting purposes, the tax deductibility of the Company's dividends results in the Company being effectively exempt from taxation and no provision for current or future income tax is required for the Company.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### (f) Foreign currency forward contract

The Company may enter into foreign currency forward contracts to economically hedge its foreign currency risk exposure of its mortgage and other investments that are denominated in foreign currencies. The value of forward currency contracts entered into by the Company is recorded as the difference between the value of the contract on the reporting period and the value on the date the contract originated. Any resulting gain or loss is recognized in the statement of net income and comprehensive income unless the foreign currency contract is designated and effective as a hedging instrument under IFRS. The Company has elected to not account for the foreign currency contracts as an accounting hedge.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### (g) Financial instruments

#### **Classification & Measurement of Financial Assets**

#### Recognition and initial measurement

The Company on the date of origination or purchase recognizes loans, debt and equity securities, deposits and subordinated debentures at the fair value of consideration paid. Regular-way purchases and sales of financial assets are recognized on the date at which the Company becomes a party to the contractual provision of the instrument.

The initial measurement of a financial asset or liability is at fair value plus transaction costs that are directly attributable to its purchase or issuance. For instruments measured at fair value through profit or loss, transaction costs are recognized immediately in profit or loss.

#### Classification and subsequent measurement - financial assets

Financial assets are classified into one of the following measurement categories:

- · amortized cost;
- · fair value through other comprehensive income ("FVOCI") debt investment; or
- FVTPL.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

 it is held within a business model whose objective is to hold assets to collect contractual cash flows; and

 its contractual terms give rise on specified dates to cash flows that are solely payments of interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

 it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and

 its contractual terms give rise on specified dates to cash flows that are solely payments of interest on the principal amount outstanding.

The Company has no debt investments measured at FVOCI.

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

Financial assets - Business model assessment

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management.

The information considered includes:

the objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
how the performance of the portfolio is evaluated and reported to the Company's management;

 the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;

 the frequency, volume and timing of sales of financial assets in prior periods. The reasons for such sales and expectation about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

#### Financial assets - assessment whether contractual cash flows are solely payments of interest

For the purposes of this assessment, 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- · contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Company's claim to cash flows from specified assets.

A prepayment feature is consistent with the solely payments of interest criterion if the prepayment amount substantially represents unpaid amounts of interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract.

# – <mark>Q2</mark> REPORT —

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### Subsequent measurement and gains and losses - financial assets

#### Financial assets at FVTPL:

Measured at fair value. Net gains and losses, including any interest, are recognized in net income and comprehensive income.

#### Financial assets at amortized cost:

Measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in net income and comprehensive income. Any gain or loss on derecognition is recognized in net income and comprehensive income.

#### Debt investments at FVOCI:

Measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in Other Comprehensive Income ("OCI"). On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

#### **Financial assets**

The Company classified its financial assets into one of the following categories:

Financial Instrument	Classification and measurement
Financial Assets:	
Mortgage loans	Amortized cost
Cash and cash equivalents	Amortized cost
Amounts receivable	Amortized cost
Due from related parties	Amortized cost

#### Classification, subsequent measurement and gains and losses - financial liabilities

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as measured at FVTPLif it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss. Any gain or loss on derecognition is also recognized in profit or loss.

The Company classified its financial liabilities into one of the following categories:

Financial Instruments	Classification and measurement
Financial Liabilities:	
Accounts payable	Amortized cost
Debentures	Amortized cost
Series A redeemable preferred shares	Amortized cost

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### Impairment of financial assets

The Company recognizes loss allowances for expected credit loss ("ECL") on financial assets measured at amortized cost, unfunded loan commitments and financial guarantee contracts. The Company applies a three-stage approach to measure allowance for credit losses. The Company measures loss allowance at an amount equal to 12 months of expected losses for performing loans if the credit risk at the reporting date has not increased significantly since initial recognition (Stage 1) and at an amount equal to lifetime expected losses on performing loans that have experienced a significant increase in credit risk since origination (Stage 2) and at an amount equal to lifetime expected losses which are credit impaired (Stage 3).

The determination of a significant increase in credit risk takes into account different factors and varies by nature of investment. The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due interest payment or maturity date, and borrower specific criteria as identified by the Manager. As is typical in shorter duration, structured financing, the Manager does not solely believe there has been a significant deterioration in credit risk or an asset to be credit impaired if mortgage and other investments to go into overhold position past the maturity date for a period greater than 30 days or 90 days, respectively. The Manager actively monitors these mortgage and other investments and applies judgment in determining whether there has been significant increase in credit risk. The Company considers a financial asset to be credit impaired when the borrower is more than 90 days past due and when there is objective evidence that there has been a deterioration of credit quality to the extent the Company no longer has reasonable assurance as to the timely collection of the full amount of interest or/and when the Company has commenced enforcement remedies available to it under its contractual agreements.

The assessment of significant increase in credit risk requires experienced credit judgment. In determining whether there has been a significant increase in credit risk and in calculating the amount of expected credit losses, the Manager relies on estimates and exercise judgment regarding matters for which the ultimate outcome is unknown. These judgments include changes in circumstances that may cause future assessments of credit risk to be materially different from current assessments, which could require an increase or decrease in the allowance for credit losses. In cases where a borrower experiences financial difficulties, the Company may grant certain concessionary modifications to the terms and conditions of a loan. Modifications may include payment deferrals, extension of amortization periods, debt consolidation, forbearance and other modifications intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. The Company determines the appropriate remediation strategy based on the individual borrower. If the Company determines that a modification results in expiry of cash flows, the original asset is derecognized while a new asset is recognized based on the new contractual terms. Significant increase in credit risk is assessed relative to the risk of default on the date of modification. If the Company determines that a modification does not result in derecognition, significant increase in credit risk is assessed based on the risk of default at initial recognition of the original asset. Expected cash flows arising from the modified contractual terms are considered when calculating the ECL for the modified asset. For loans that were modified while having a lifetime ECL, the loans can revert to having 12-month ECL after a period of performance and improvement in the borrower's financial condition.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### Measurement of ECLs

ECLs are probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive). ECLs are discounted at the effective interest rate of the financial asset. Lifetime ECLs are the ECLs that result from all possible default event over the expected life of a financial instrument. 12-months ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is lass than 12 months. The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

When determining the expected credit loss provision, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. The Manager considers past events, current market conditions and reasonable forward-looking supportable information about future economic conditions. In assessing information about possible future economic conditions, the Manager utilized multiple economic scenarios including our base case, which represents the most probable outcome and is consistent with our view of the portfolio. In considering the lifetime of a loan, the contractual period of the loan, including prepayment, extension and other options is generally used.

The calculation of expected credit losses includes the explicit incorporation of forecasts of future economic conditions. In determining expected credit losses, we have considered key macroeconomic variables that are relevant to each investment type. Key economic variables include unemployment rate, housing price index and interest rates. The estimation of future cash flows also includes assumptions about local real estate market conditions, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparable market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairment are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimated future cash flows could vary. The forecast is developed internally by the Manager. The Manager exercises experienced credit judgment to incorporate multiple economic forecasts which are probability-weighted in the determination of the final expected credit loss. The allowance is sensitive to changes in both economic forecast and the probability-weight assigned to each forecast scenario.

#### **Credit-impaired financial assets**

Allowances for Stage 3 are recorded for individually identified impaired loans to reduce their carrying value to the expected recoverable amount. The Manager reviews the loans on an ongoing basis to assess whether any loans carried at amortized cost should be classified as credit impaired and whether an allowance or write-off should be recorded. The review of individually significant problem loans is conducted at least quarterly by the Manager, who assesses the ultimate collectability and estimated recoveries for a specific loan based on all events and conditions that are relevant to the loan. To determine the amount the Manager expects to recover from an individually significant impaired loan, the Manager uses the value of the estimated future cash flows discounted at the loan's original effective interest rate. The determination of estimated future cash flows of a collateralized impaired loan reflects the expected realization of the underlying security, net of expected costs and any amounts legally required to be paid to the borrower.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial asset measured at amortized cost are deducted from the gross carrying amount of the assets.

#### Write-offs

The gross carrying amount of a financial assets are written off when the Company has no reasonable expectation of recovering a financial asset in its entirely or a portion thereof. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 3. Summary of significant accounting policies (continued)

#### (h) Derecognition of financial assets and liabilities

#### **Financial assets**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or in which the Company neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in such transferred financial assets that does not qualify for derecognition that is created or retained by the Company is recognized as a separate asset or liability. On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss.

The Company enters into transactions whereby it transfers mortgage investments recognized on its statement of financial position, but retains either all, substantially all, or a portion of the risks and rewards of the transferred mortgage investments. If all or substantially all risks and rewards are retained, then the transferred mortgage or loan investments are not derecognized. In transactions in which the Company neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Company continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

#### **Financial liabilities**

The Company derecognizes a financial liability when the obligation under the liability is discharged, cancelled or expires.

#### (i) Adoption of new accounting standards

The Company has not adopted any new accounting standards that had a material impact on the Company's financial statements.

#### Future accounting policy changes

At the date of authorization of these unaudited interim financial statements, several new, but not yet effective, standards and amendments to existing standards, and interpretations have been published by the IASB. None of these standards or amendments to existing standards have been adopted early by the Company.

Management anticipates that all relevant pronouncements will be adopted for the first period beginning on or after the effective date of the pronouncement. New standards, amendments and interpretations not adopted in the current year have not been disclosed as they are not expected to have a material impact on the Company's financial statements.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 4. Mortgage investments

		Number	June 30 2020	Number	December 31 2019
Residential	\$	9,270,999	32	\$ 7,602,748	38
Commercial	_	650,000	1	150,000	1
	_	9,920,999	33	7,752,748	39
Accrued interest receivable (net of					
servicing fees)		105,488	-	72,130	-
		10,026,487	-	7,824,878	-
Accumulated Allowance for loan loss	_	(59,000)	-	(39,000)	-
		9,967,487	-	7,785,878	-
		-	-	-	-
		2020	<u>%</u>	<u>2019</u>	<u>%</u>
Interest in first mortgages		2,750,000	27	927,613	5
Interest in non-first mortgages		7,276,487	73	6,897,265	95
	_	10,026,487	100%	7,824,878	100%
Allowance for loan losses	_	(59,000)	-	(39,000)	-
		9,967,487	-	7,785,878	-

The following table presents the gross carrying amounts of mortgage investments subject to IFRS 9 impairment requirements.

#### Allowance for credit losses

#### Allowance on performing loans

The mortgage investments are assessed at each reporting date to determine whether there is objective evidence of expected credit losses. The ECL model requires the recognition of credit losses based on 12 months of expected losses for performing loans (Stage 1) and the recognition of lifetime expected losses on performing loans that have experienced a significant increase in credit risk since origination (Stage 2). The Company recognized an additional provision for loan losses in the amount of \$20,000 for the six month period ended June 30, 2020

#### Allowance on impaired loans

Allowance for impaired loans (Stage 3) are recorded for individually identified impaired loans to reduce their carrying value to the expected recoverable amount. As at June 30, 2020, there were no impaired mortgage investments.

## EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 5.

	 Stage 1	Stage 2	s	tage 3	Total
Residential Gross mortgage investments Allowance for loan losses Mortgage investment, net of	\$ 9,369,020 (50,000)	\$ :	\$	:	\$ 9,369,020 (50,000)
allowance	9,319,020	-		-	9,319,020
Commercial Gross mortgage investments Allowance for loan losses Mortgage investment, net of	657,467 (9,000)	:		-	657,467 (9,000)
allowance	648,467	-		-	648,467
Total mortgage loans	\$ 9,967,487	\$ -	\$	-	\$ 9,967,487

The Company uses the following internal risk rating for credit risk purposes:

Low Risk: Mortgage and loan investments that exceed the credit risk profile standard of the Company with a below average probability of default. Yields on these investments are expected to trend lower than the Company's average portfolio.

**Medium-Low**: Mortgage and loan investments that are typical for the Company's risk appetite, credit standards and retain a below average probability of default. These mortgage and loan investments are expected to have average yields and would represent a significant percentage of the overall portfolio.

Medium-High: Mortgage and loan investments within the Company's risk appetite and credit standards with an average probability of default. These investments typically carry attractive risk-return yield premiums.

**High Risk**: Mortgage and loan investments within the Company's risk appetite and credit standards that have an additional element of credit risk that could result in an above average probability of default. These mortgage and loan investments carry a yield premium in return for their incremental credit risk. These mortgage and loan investments are expected to represent a small percentage of the overall portfolio.

**Default**: Mortgage and loan investments that are 90 days past due and when there is objective evidence that there has been a deterioration of credit quality to the extent the Company no longer has reasonable assurance as to the timely collection of the full amount of principal and interest and/or when the Company has commenced enforcement remedies available to it under its contractual agreements.

All Mortgage investments held at June 30, 2020 are classified as Medium-low risk.

The mortgage loans bear interest at the weighted average rate of 11.34%.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 5. Management fees

The Manager is responsible for day-to-day operations including administration of the Company's mortgage portfolio. Pursuant to the management agreement, the Manager is entitled to 1% per annum of the gross mortgage investments of the Company, calculated and paid monthly in arrears.

Gross mortgage investments are defined as the total mortgage investments of the Company less unearned revenue. For the three month ended June 30, 2020, the Company incurred management fees of \$49,589.

#### 6. Related party transactions and balances

	 2020 June 30	D	2019 ecember 31
Due from EquityLine Service Corporation - non-interest bearing and due on demand, related by virtue of common ownership and management	\$ 186,333	\$	197,474

As at June 30, 2020, included in due from the Manager is \$210,084 of cash held in trust by the Manager. The Manager provides mortgage servicing and administration services to the Company. The balance relates to mortgage funding holdbacks and prepaid mortgage interest received from various borrowers.

During the six month, the Company has repaid a \$2,000,000 short term debenture to Velev Capital Inc.

During the six month. the Company has also issued one debenture for \$3,700,000 to Velev Capital Inc. with a maturity date of March 23, 2022, and another for \$1,000,000 with a maturity date of May 15, 2022.

During the six month, the Company paid management fees of \$49,589 to the Manager (June 30, 2019 - \$31,378).

These related party transactions are in the normal course of operations and are measured at fair market value. Some related party transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 7. Debentures

The debentures are comprised of as follows:

	_	2020 June 30	l	2019 ecember 31	
Issued Due on demand, carrying interest rate of 8% (Note 6) Due on demand, carrying interest rate of 8% (Note 6) Due June 20, 2022, carrying interest rate of 9% Due March 23, 2022, carrying interest rate of 8% (Note 6) Due May 15, 2022, carrying interest rate of 8% (Note 6)	\$	- - 3,700,000 1,000,000 -	\$	500,000 1,500,000 100,000 - - -	
Debentures, end of period	\$	4,800,000	\$	2,100,000	

Interest costs of \$108,529 related to the debentures are recorded in financial costs using the effective interest rate method.

#### 8. Series A redeemable preferred shares

	202	20	2019			
	Shares	Amount	Shares	Amount		
Series A Preferred Shares Shares outstanding at the beginning of the year Issuance of Series A preferred	2,683,400	\$ 6,980,538	- \$	-		
shares, net of issue costs	-	-	2,683,400	6,980,538		
Less: financing costs	-	(737,667)	-	(737,667)		
Accretion of transaction costs	-	380,748	-	237,973		
	2,683,400	\$ 6,623,619	2,683,400 \$	6,480,844		

On January 18, 2019, the Company completed a public offering of 2,683,400 Series A preferred shares for a total net proceeds of \$6,480,844.

There is an unlimited number of Series A redeemable preferred shares available for issue. The shares are non-voting and redeemable at \$2.00 USD per share.

#### Distributions to shareholders of Series A redeemable preferred shares

The Company intends to pay dividends to holders of Series A preferred shares monthly within 15 days following the end of each month. For the three month ended June 30, 2020, the Company declared dividends of \$146,116.34, or \$0.05 CAD per Series A preferred share.

### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### 9. Share capital

#### Authorized:

Unlimited voting common shares.

Unlimited Series A preferred shares, non-voting, redeemable by the Company after 24 months and retractable by the holder after 36 months at \$2.00 USD per share with a right to a monthly dividend of \$0.01333 USD (\$0.16 USD annually).

Unlimited Series B non-voting shares, redeemable and retractable at \$10 per share with a right to an annual cumulative dividend of 8.0% paid monthly.

Unlimited Series H non-voting shares, redeemable and retractable at \$10 per share with a right to an annual cumulative dividend of 8.0% paid monthly.

	_	2020	 2019
Issued 200 voting common shares	\$	200	\$ 200

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#### 10. Earnings per share

Basic earnings per share are calculated by dividing total net income and comprehensive income by the weighted average number of common shares during the period.

The following table shows the computation of per share amounts:

	m	For the Six onth ended ine 30, 2020	C	r the year ended cember 31, 2019
Calculation of earnings per share Net loss and comprehensive loss Weighted average number of shares (basic)	\$	(582,895) 2,683,400		\$ (836,033) 869,241
Income per share - basic	_	(0.22)		 (0.96)

#### 11. Contingent liability

In the ordinary course of business activities company may be contingently liable for litigation and claims arising from investing in mortgage investments and other investments. Where required, management records adequate provisions in the accounts.

Although it is not possible to accurately estimate the extent of potential costs and losses, if any, management believes that the ultimate resolution of such contingencies would not have a material adverse effect on the Company's financial position.

Currently, there are no contingent liabilities or litigations.

#### 12. Financial instruments

The Company is exposed to the symptoms and effects of global economic conditions and other factors that could adversely affect its business, financial condition and operating results. Many of these risk factors are beyond the Company's direct control. The Manager and Board of Directors play an active role in monitoring the Company's key risks and in determining the policies that are best suited to manage these risks. There has been no change in the process since the previous year.

The Company's business activities, including its use of financial instruments, exposes the Company to various risks, the most significant of which are market rate risk (interest rate risk and currency risk), credit risk, and liquidity risk.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### 12. Financial instruments (continued)

#### Credit risk

Credit risk is the risk that a borrower may be unable to honour its debt commitments as a result of a negative change in market conditions that could result in a loss to the Company. The Company mitigates this risk by the following:

- adhering to the investment restrictions and operating policies included in the asset allocation model (subject to certain duly approved exceptions);
- ii. ensuring all new mortgage investments are approved by the investment committee before funding; and
- iii. actively monitoring the mortgage investments and initiating recovery procedures, in a timely manner, where required.

The Company's primary exposure to credit risk at June 30, 2020 is its mortgage investments of \$9,920,999. However, the exposure to risk is mitigated by security against the assets of the borrowers.

The Company has recourse under these mortgage and in the event of default by the borrower; in which case, the Company would have a claim against the underlying collateral.

#### Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they become due. This risk arises in normal operations from fluctuations in cash flow as a result of the timing of mortgage investment advances and repayments and the need for working capital. Management routinely forecasts future cash flow sources and requirements to ensure cash is efficiently utilized.

The contractual maturities of financial liabilities as at June 30, 2020 and June 30, 2019 are disclosed in note 16:

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company is exposed to currency risk primarily from other investments that are denominated in a currency other than the Canadian dollar. The Company does not use foreign currency forwards to hedge the principal balance of future earnings and cash flows caused by movements in foreign exchange rates.

As at June 30, 2020, the Company has the following assets and liabilities denominated in US dollars:

	_	2020 June 30	l	2019 December 31
Cash Distribution payable Series A redeemable preferred shares		141,161 179,615 6,623,618	\$	29,911 53,027 6,480,844
	\$	6,944,394	\$	6,563,782

Q2 REPORT -

#### 12. Financial instruments (continued)

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of financial assets or financial liabilities will fluctuate because of changes in market interest rates. As of June 30, 2020, the Company had mortgage investments of \$9,920,999. The Company manages its sensitivity to interest rate fluctuations by managing the fixed ratio in its investment portfolio.

The Company's amounts receivable, interest receivable, accounts payable and accrued expenses, prepaid mortgage interest, ,dividends payable and Management fee payable have no exposure to interest rate risk due to their short-term nature. Cash and cash equivalents carry a variable rate of interest and are subject to minimal interest rate risk and the debentures have no exposure to interest rate risk due to their fixed interest rate.

Unless otherwise noted, it is management's opinion that the company is not exposed to significant market risk and other price risks arising from these financial instruments.

#### 13. Fair value of financial instruments

#### a) Mortgage investments

There is no quoted price in an active market for the mortgage investments. The Manager makes its determination of fair value based on its assessment of the current lending market for mortgages. Typically, the fair value of these mortgage investments approximate their carrying values given the amounts consist of short-term loans.

#### b) Other financial assets and liabilities

The fair value of cash and cash equivalents, amounts receivable, due from related parties, accounts payable, prepaid mortgage interest, debentures and redeemable preferred shares approximate their carrying amounts due to their short-term maturities or bear interest and dividend at market rates.

#### 14. Capital risk management

The Company manages its capital structure in order to support ongoing operations while focusing on its primary objectives of preserving shareholder capital and generating a stable monthly cash dividend to shareholders. The Company defines its capital structure to include common shares and debentures.

The Company reviews its capital structure on an ongoing basis and adjusts its capital structure in response to mortgage investment opportunities, the availability of capital and anticipated changes in general economic conditions.

The Company's investment restrictions and asset allocation model incorporate various restrictions and investment parameters to manage the risk profile of the mortgage investments. There have been no changes in the process over the previous year.

At June 30, 2020, the Company was in compliance with its investment restrictions.

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION Notes to Interim Unaudited Financial Statements

#### Period Ended June 30, 2020

#### 15. COVID-19 Pandemic

The Company's operations could be significantly adversely affected by the effects of a widespread global outbreak of a contagious diseases, including the recent outbreak of respiratory illness caused by COVID-19. The Company cannot accurately predict the impact COVID-19 will have on its operations and the ability of others to meet their obligations with the Company. In addition, the outbreak of the contagious diseases could result in a widespread health crisis that could adversely affect the economies and financial markets of many countries, resulting in an economic downturn that could further impact the Company's operations and ability of borrowers to repay their debt.

#### 16. Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they become due. This risk arises in normal operations from fluctuations in cash flow as a result of the timing of mortgage investment advances and repayments and the need for working capital. Management routinely forecasts future cash flow sources and requirements to ensure cash is efficiently utilized.

Management believes it has adequate liquid assets and cash flows to meet it's obligations as they fall due.

	Ca	rrying values	Contractual cash flows	w	ïthin a year	1	to 3 years	3	to 5 years
June 30, 2020									
Accounts payable and accrued liabilities Withholding tax	\$	116,523	\$ 116,523	\$	116,523	\$	-	\$	-
payable		9,994	9,994		9,994		-		-
Distributions payable		179,615	179,615		179,615		-		-
Interest payable Prepaid mortgage		25,417	25,417		25,417		-		-
interest payable		81,532	81,532		81,532		-		-
Debentures		4,800,000	4,800,000		-		4,800,000		-
Seires A preferred									
shares		6,623,618	6,623,618		-		-		6,623,618
		11,836,699	11,836,699		413,081		4,800,000		6,623,618
		-	-		-		-		-
December 31, 2019									
Accounts payable and									
accrued liabilities		164,732	164,732		164,732		-		-
Withholding tax		61 402	61 402		61 402				
payable Distributions payable		61,492 53,027	61,492 53,027		61,492 53,027		-		-
Interest payable		10,721	10,721		10,721		-		-
Prepaid mortgage		10,721	10,721		10,721				_
interest payable		170,259	170,259		170,259		-		-
Debentures		2,100,000	2,100,000		2,100,000		-		-
Seires A preferred									
shares	_	6,480,844	6,480,844		-		-		6,480,844
		9,041,075	9,041,075		2,560,231		-		6,480,844

#### EQUITYLINE MORTGAGE INVESTMENT CORPORATION

Notes to Interim Unaudited Financial Statements

Period Ended June 30, 2020

#### **TOP 10 SHAREHOLDINGS**

Shareholder	Units
JCSD TRUSTEE SERVICES LTD - SIGMA GLOBAL BOND JCSD TRUSTEE SERVICES LTD - SIGMA OPTIMA SAGICOR POOLED EQUITY FUND SIGMA GLOBAL MARKETS FUND JCSD TRUSTEE SERVICES LTD. ROLAND R. JAMES HUGH CROSS QUINTAL INVESTMENTS LTD. VENIA L. GRAY MARY J. MCCONNELL ROBERT E. SMITH	625,000 525,000 384,000 225,000 112,000 50,000 50,000 50,000 50,000 30,000

#### **OWNERSHIP IN THE COMPANY OF MORE THAN 25%**

Individual	Ownership	Active in Business
Sergiy Shchavyelyev	25%	Yes
Robert Kay	25%	Yes
Yuliya Yashku	25%	No
Igor Demitchev	25%	No



# Stability / Predictability / Diversification

## **EQUITYLINE GROUP OF COMPANIES**

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